

## **LANDLORD INCENTIVE PROGRAM: Questions & Answers**

Welcome to the Housing Choice Voucher (HCV) Landlord Incentive Program. This program is funded by the Coronavirus Aid, Relief, and Economic Security (CARES) Act to assist HCV families find affordable housing in Sacramento County during the pandemic. There is a significant shortage of housing which is heightened with COVID-19. Limited affordable units are currently on the market and families are having a hard time leasing up.

This incentive program provides monetary bonuses to landlords signing up to house HCV families. In addition it provides financial resources to families applying for units and provides payment for security deposits. For details on the HCV program please go to www.shra.org

**ANSWERS** 

Funding is limited and only available until December 31, 2020.

| QUESTIONS                                     |  |
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| I have not participated in the voucher        | Please go to our website at                  |
| program before. How can I learn more          | https://www.shra.org/click on Landlord       |
| about this program?                           | Resources, Resources for HCV Program         |
|   | Landlords, and Landlord Inventive            |
|   | Program Flyer or copy and paste this web     |
|   | address <u>https://www.shra.org/wp-</u>      |
|   | content/uploads/2020/07/Landlord-            |
|   | Incentive-Program-Flyer revised-1.pdf.       |
|   | Also, please sign up for our landlord        |
|   | orientation. Information is also on our      |
|   | website under Landlord Resources.            |
| I have rented to voucher holders in the       | Thank you for your past support. If you are  |
| past. How do I know if it has been more       | not sure when you last received a subsidy    |
| than 12 months since I received payment       | for a voucher family, you can_sign in to the |
| so that I can qualify as a returning landlord | landlord portal at                           |
| for this bonus?                               | https://portal.shra.org/landlord2 to see a   |
|   | history of your past payments.               |
| Do I have to sign up to get a bonus?          | No. When the Landlord selects a family       |
|   | with a voucher, he/she completes and         |
|   | submits paperwork (called the Request for    |

## QUESTIONS

Updated on: July 16, 2020

| Do I get a bonus for every unit?                             | <i>Tenancy Approval</i> (RFTA)) to SHRA. Staff<br>conducts HUD required due diligence and<br>when the landlord submits the <i>Residential</i><br><i>Lease</i> and <i>Housing Assistance Payment</i><br>( <i>HAP</i> ) contract and the rental assistance<br>begins, SHRA staff processes the<br>appropriate bonus. Bonus payment will be<br>paid within the week after the first HAP<br>payment.<br>No. The bonus is a one-time payment for |
|--|---|
|  | each new/returning landlord renting to a family with a voucher.   |
| How do I market available rental units?                      | Please list your available units at <a href="http://sacramento.gosection8.com">http://sacramento.gosection8.com</a>   |
| How do I get paid the bonus?                                 | The landlord must choose a family with a<br>Housing Choice Voucher as a tenant, then<br>complete and submit the document called<br>the <i>Request for Tenancy Approval</i> (RFTA.<br>SHRA will process the bonus once the<br>family is leased up, the HAP contract is<br>fully executed and rental assistance begins.   |
| Is there a finder's fee if I refer a colleague?              | No there is no finder's fee.  |
| What is the time frame to get paid?                          | All bonus payments will be paid within<br>seven (7) business days of landlord<br>receiving the first HAP payment.   |
|  | All bonuses will be paid after the landlord<br>signs the lease with the family and the<br>Housing Assistance Payment (HAP)<br>contract and rental assistance begins.  |
| Application Fee Questions                                    |   |
| Is there a maximum paid to each family for application fees? | Yes. The family can receive a maximum of<br>\$50 for each application for a maximum<br>cumulative total of \$150 <i>for each family.</i>  |
| How do I get the application fee reimbursed?                 | The family will provide the landlord the<br>Landlord Incentive Program Rental<br>Application Fee Reimbursement Request  |

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|  | Form. Complete the form and submit to                   |
|  | SHRA via email at                                       |
|  | LandlordIncentiveProgram@shra.org                       |
|  | or via fax to (916) 449-1285                            |
| The landlord charges an application fee for  | The family with a voucher is eligible to                |
| each adult member. Will I get the full       | receive a maximum cumulative total of                   |
| amount for all family members?               | \$150 for application fees <u>.</u>                     |
| Security Deposit Questions                   |   |
| How does the family/landlord access the      | The Security Deposit Request form can be                |
| security deposit?                            | requested from and submitted to                         |
|  | landlordincentiveprogram@shra.org                       |
| No Loss Bonus Questions                      |   |
| How do I get the No Loss Bonus? Is it a      | Once the RFTA is submitted, SHRA staff                  |
| separate check or added to my Housing        | will determine the amount for the No Loss               |
| Assistance Payments (HAP)?                   |   |
| Assistance rayments (nAr):                   | Bonus. Payment will be made within seven                |
|  | (7) business days of receiving the first                |
|  | Housing Assistance Payment (HAP) check.                 |
| Will I receive the No Loss Bonus if I do not | No. The No Loss Bonus will only get paid                |
| lease up the family on the RFTA?             | once the <i>Lease</i> and <i>HAP contract</i> are fully |
|  | executed and the rental assistance begins               |
|  | for the family named on the RFTA.                       |
| Can I receive the "No Loss Bonus" if I am    | This bonus is currently only for new                    |
| not a new or returning landlord?             | landlords or those returning to the                     |
|  | program (within last 12 months).                        |
| Damage Claim Questions                       | I   |
| If a family with a voucher causes damage to  | A landlord may apply for up to \$2,500 per              |
| my unit, can I request compensation?         | unit for damages. To qualify the landlord               |
| my unit, can request compensation.           | must have leased the unit to an HCV                     |
|  |   |
|  | participant after July 1, 2020. The claim can           |
|  | be filed for amounts over and above the                 |
|  | security deposit and in excess of normal                |
|  | wear and tear.  |
|  | The landlord must submit to                             |
|  | landlordincentiveprogram@shra.org a                     |
|  | Statement of Security Deposit Accounting,               |
|  | pictures of damages, and receipts showing               |
|  |   |
|  | payments were made to repair damages.                   |

| What is not covered under damages?         | Damages that are normal wear and tear                |
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|  | will not qualify. Damages that are caused            |
|  | by the tenant will <i>qualify after the Security</i> |
|  | Deposit has been applied.                            |
| With this program ending in 6 months,      | Alternative funds will be made available for         |
| how will damage claims be handled if the   | units after the six-month period contingent          |
| tenant is leased in place past the 6 month | on funding availability.                             |
| time frame?                                |  |
| Can I receive compensation to cover        | This compensation is for landlords who               |
| damage to my rental if I am not a new or   | leased up HCV families on or after July 1,           |
| returning landlord?                        | 2020.  |
|  |  |